



August 11, 2000

Mr. Mark Farkhan  
Inovex Industries, Inc.  
45681 Oakbrook Court, Unit 102  
Sterling, VA 20166

Dear Mr. Farkhan:

495 Trucking, Inc. has been in the construction and hauling business since 1987, and operates a fleet of 38 trucks and trailers. We were first introduced to Ride-On Tire Protection System in 1998 when one of your manufacturer's reps stopped by to demo how Ride-On TPS works. I was extremely skeptical at first, but after watching your rep drive over a board with nails several times without going flat, I decided to give Ride-On TPS a try.

That was more than 2 years ago and we are glad that we did. We started testing Ride-On in several tractor-trailers that we used to haul material to landfills in Eastern Maryland, Delaware, and New Jersey. Downtime and flat tires were a constant problem with those vehicles and we were averaging about 15 flat tires a month. Ride-On TPS virtually eliminated all of our flat tires. We now average about 2 flat tires a month due to cuts, sidewall damage or objects that are too large to seal.

We currently buy Ride-On TPS from one of your distributors, Alban Tire, and install it in every tire that we mount. We started installing Ride-On in our new tires at first, but based on the great results we observed and the fact that we noticed close to a 15% improvement in tire life, we now install Ride-On in our retread tires as well.

I am a firm believer in Ride-On for preventing and eliminating flat tires. The added bonus has been the fact that our casings last longer and we are getting more wear out of our tires. I am glad that I overcame our original skepticism to give Ride-On a try. Ride-On TPS is a must for any fleet operator that is smart enough to know that air pressure maintenance is critical.

Best regards,

Ray Martin  
Maintenance Manager

A handwritten signature in black ink that reads "Ray Martin". The signature is written in a cursive, flowing style.

cc Alban Tire, Don Parks

